

25 Initial Questions for Prospects

1. Do you keep your income options open?
2. Are you making all the money you want?
3. Do you know anyone who wants to make more money this year than they did last year?
4. I want to run a business idea by you. I have a packet of information. Is it better to stop by or send it in the mail?
5. How long does it take for you to earn \$100?
6. If I could show you a way to make as much money or more as you do at your job...and allow you to have more time to spend with your family, would you like to see it?
7. If I could show you a way to (their hot button) would you want to know about it?
8. If I could show you how to create an additional income stream without affecting your current schedule, would you like to learn about it?
9. Is what you're doing now going to retire you in the lifestyle you want in 5 years?
10. Do you know someone who is looking to make some extra money?
11. Are you looking for an additional income stream?
12. Have you read Rich Dad, Poor Dad? They talk about creating assets that stream off income. I help people do exactly that. Do you keep your business options open?
13. If I could show you a way to create an income stream of over \$100,000 per year while working it part-time, would you be interested?
14. Do you know any great salespeople who are looking for a wide open market and awesome commissions?
15. Do you keep your financial options open, or do you plan on working here for the next 20 years?
16. We are creating strategic alliances with many business people in the area. Would you like to see how the money works?
17. If you stopped working...would your income continue?
18. Who do you know that has always wanted to have their own business?
19. I think I found a great way for us to get out of debt. Can I show it to you?
20. I am having a Grand Opening for my new business! Can I count on you to help me out by attending the Grand Opening?
21. Our company is looking for sharp people like you! Are you open to looking at other opportunities?
22. Who do you know that sells health insurance? Our company would love to get them information on our commissions.
23. I'm having fun making some great extra money. Do you know anyone looking for more than their same old boring job?
24. Our company is on the New York Stock Exchange. We're looking for a few more people to work with us on a project. Do you know anyone who has great leadership skills and loves a challenge?
25. Do you know anyone looking for a great opportunity to capture huge market share in a new industry? Have you heard of Identity theft?