

# **Your First Week**

## ***New Associate Plan of Action***



"Justice For All"

### **Immediate Action Steps**

1. Go to [www.ppldayone.com/rpeden](http://www.ppldayone.com/rpeden)
2. Make you list of Prospects
3. Have your "Grand Opening" PBR

***Pre-Paid Legal Services, Inc.***  
***Independent Associates***



**[www.LE2support.com](http://www.LE2support.com)**

# Welcome to the Legal Eagles 2 Team

**You are now part of the original and fastest growing teams in Pre-Paid Legal.  
Remember that you are in business for yourself BUT not by yourself!  
Teamwork Makes the Dream Work!**

## **Your Family Tree:**

**Harland & Shirley Stonecipher - 1969**

Founder & CEO

**Wilburn & Carol Smith -1980**

National Marketing Director / \$1,000,000+ Income Earner / Miliionaire Club Members

**Fran Alexander – 1983**

Platinum II Executive Director / \$250,000+ Income Earner / Millionaire Club Member

**Carmelo Flores – 1993**

Platinum Executive Director / \$100,000+ Income Earner / Millionaire Club Member

**Russell and Carole Peden – 1993**

Platinum II Executive Directors / \$250,000+ Income Earners / Millionaire Club Members

Kelvin & Yvette Collins  
Platinum 6 Executive Directors  
\$500,000+ Income Earners  
Millionaire Club Members

Tony Martinez  
Bronze Executive Director  
\$100,000+ Income Earner  
Millionaire Club Member

Jim & Cookie McKinstry  
Silver Executive Directors

Dwain Smith  
Bronze Executive Director

Harold & Harvina Essex  
Executive Directors

David & Gloria Allen  
Silver Executive Directors

These individuals have made millions of dollars following the proven System that will be shared with you today! If this was your family how would you feel? Would you follow their business advice? Model them and don't try and re-invent the wheel. The path has already been laid all you have to do is follow it and reap the rewards! We are here to work smarter not harder! The top leaders advice to be teachable and coachable. Follow The System and your will always win!

## **What's Your Dream? Your Reason Why?**

*What would inspire you to continue building your Pre-Paid Legal business in spite of adversity? **Time with family, new house, new car, kids education, church, To be Debt Free, Travel, Job Free, Help your Family.***

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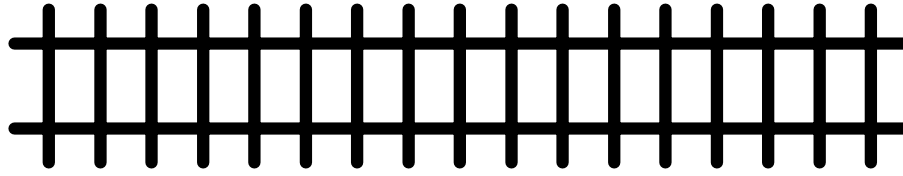
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# Your Track to Success



In the beginning, the most important factor to your success is to be teachable and coachable to achieve true success. There is no need to re-invent the wheel. The track has been laid, all we have to do is get on the track and stay on the track all the way to the top! So what ever your background may be, the best thing for you to do is become the best student you can be. Because being coachable will reap big rewards (\$\$\$) in a shorter amount of time.

**Remember to become a great leader  
you must first become a great follower.**

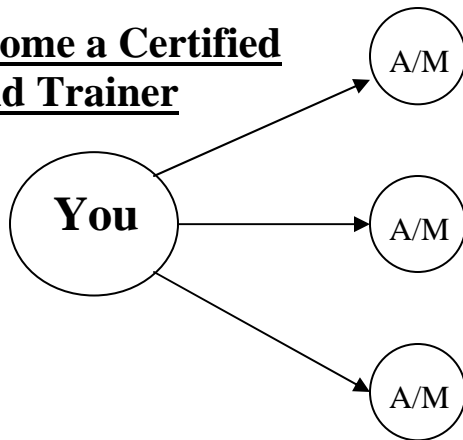
## Duplication

It's important to understand that **EVERYTHING** works, but **NOT** everything duplicates! What your prospect sees you do in the Recruiting Process, is what they perceive the business to be, and what they will be doing to people they know. By using the "**System**" to recruit, **80%** of the training they will need to be successful in Pre-Paid Legal Services, will already have been done!

**It's important to note that SYSTEMS DUPLICATE,  
PEOPLE DON'T!**

# Your 1<sup>ST</sup> Goal

**Become a Certified  
Field Trainer**



***Get Your 1<sup>st</sup> Check! \$\$\$***

**\$26.00 Plan + IDT**

**3 x \$69.14 = \$207.42**

**= 9 Player's Club  
Points**

# Your 2<sup>nd</sup> Goal

**PLAYERS CLUB QUALIFY**



**All it takes to qualify is 10 points per month for 12 months**

**How to get Points**

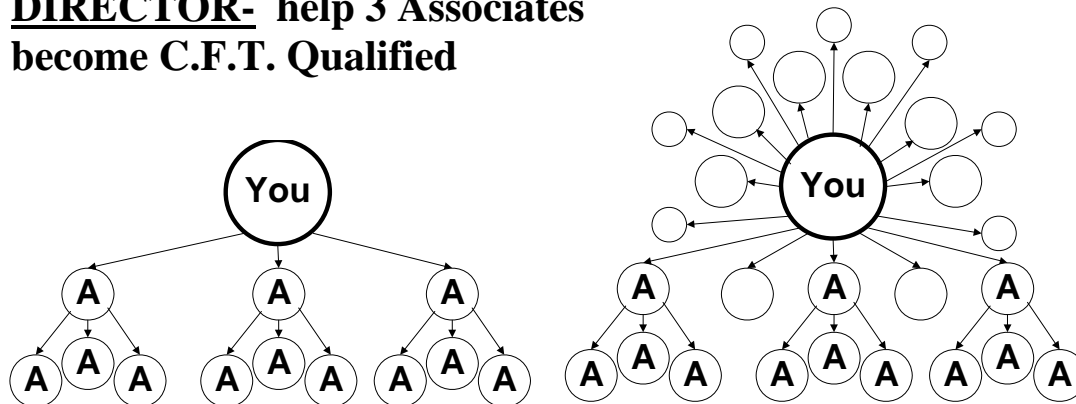
Membership	1
ID Theft Shield	1
Recruit	1
F\$ Qualified Assoc.	2

**Car Bonus**

1 <sup>st</sup> Yr	\$300
2 <sup>nd</sup> Yr	\$400
3 <sup>rd</sup> Yr	\$500
4 <sup>th</sup> Yr	\$500
5 <sup>TH</sup> Yr	\$500

# Your 3<sup>rd</sup> Goal

**DIRECTOR- help 3 Associates  
become C.F.T. Qualified**



***“Keep Going WIDE for further Personal Commissions and a Bigger Business”***